

Enabulele Ojo Sarah

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Lagos, Nigeria.

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EDUCATION

BSc. Biology Education,

University of Benin,
Benin, Edo State,
Nigeria.
2016-2021

SKILLS

- Microsoft Word
- Sales Skills
- Marketing Skills
- Project Marketing Skills
- Communication/Interpersonal Skills
- Research and Strategy
- Business Intelligence
- Conceptual Skills
- Problem Solving Skills
- Problem-solving

CERTIFICATION

BS.c(ED) Biology

2021.

Digital Marketing

2023.

NYSC

In view.

SUMMARY

Builds business by identifying and selling prospects; maintaining relationships with clients. Identifies business opportunities by identifying prospects and evaluating the position in the industry; researching and analyzing sales options. Awarded for effectively meeting objectives, creating and executing budgets, establishing high performing teams and cultivating beneficial customer relationships.

WORK EXPERIENCE

Client Support Officer

2023 - PRESENT

Maven Technical Services Nigeria LTd.

- Speaking with customers over the phone and online.
- Understanding clients need sand objectives.
- Addressing enquires and resolving concerns efficiently.
- Building client relationship.

Tele Sales Agent

2022 - 2023

Emtil Solution.

- Assisting in resolving customers complaints.
- Monitoring sales performance.
- Closing sales deals.
- Keeping records of calls and relevant details

Sales Agent

2019

GO.TV

- Negotiation
- Achieving sales target
- Client relationship
- Product knowledge
- Understanding customer needs

Assistant Officer and Cash Management Officer

Accounts Alliance and General Insurance Plc, Lagos Island,
Lagos(Internship)

- Managing the building log of of who is entering and exiting the building
- Serve as a representative to the company, offering friendly service to those entering the building.
- Oversee the office budget