

FARINOLA OLUWATOYOSI VINCENT

Graduate Trainee

PERSONAL PROFILE

I am an organized, dedicated and dependable sales professional with over one year's experience delivering sales excellence, driving customer satisfaction and business growth. Also good at managing multiple priorities with a positive attitude and willingness to take on added responsibilities to meet team goals. I also seek a graduate trainee role and maintain full-time position that offers professional challenges, utilizing interpersonal skills, excellent time management and problem-solving skills.

CONTACT



Ikeja, Lagos State (Home)



farinolavincen200@gmail.com

[Connect on LinkedIn](#)



(+234) 9063856896

EDUCATION

Bachelor of Education (B.ED.) in English Education

Federal University of Ibadan Oyo State
2022

PERSONAL SKILLS

- Attention to Detail
- Problem-Solving
- Interpersonal relationship with team members
- Digital Marketing
- Excellent Negotiation
- Time Management
- Effective Communication
- Organization Skill
- Knowledge of MS office suite and internet research

WORK EXPERIENCE

February 2024 – Present (Lagos, Nigeria)

Sales Representative – Royal Prince Supermarket

- Presented, promoted and selling products/services using solid arguments to existing and prospective customers.
- Developed and maintained positive business and customer relationships.
- Coordinated sales effort with team members and other departments.
- Achieved agreed upon sales targets and outcomes within schedule.
- Facilitated the resolution of customer problems and complaints to maximize satisfaction
- Supplied management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.

March 2023 – December 2023 (Lagos, Nigeria)

School Teacher– Nigerian Military Cantonment Ikeja

- Planned and implemented integrated lessons to meet national standards.
- Supported student physical, mental, and social development using classroom games and activities.
- Communicated frequently with parents, students, and faculty to provide feedback and discuss instructional strategies.

- Worked cooperatively with other teachers, administrators, and parents to help students reach learning objective
- Tracking and evaluating student academic progress.

CERTIFICATIONS AND MEMBERSHIP

- National Youth Service Corps. [2024]

HOBBIES AND INTERESTS

Reading

Traveling and meeting people

Exploring new opportunities

RECOMMENDATIONS

- Mr. Adedigba Oluwaseun

(Business Development in ILF Engineers Nigeria Limited)

Email – d.seun@dr.com

Telephone: +234 8057586673.