GBOR, IKUMA VICTORIA

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PROFESSIONAL SUMMARY

Dynamic and results-driven Agricultural Extension, Field Research & Data Analyst Specialist with over 8 years of professional experience across field research, agricultural development, data analysis, sales management, and community outreach. Proven track record in executing large-scale field data collection and analysis for international development organizations and agricultural bodies, including WHO, SFH, GAIN, and AfricaRice. Exceptional interpersonal, communication, and problem-solving skills with a strong commitment to agricultural research, sustainable farming practices, and community empowerment.

CORE COMPETENCIES & SKILLS

Field Research & Data Analysis: Quantitative & qualitative data collection, survey administration, baseline studies, agricultural & public health data analysis.

Agricultural Extension & Research: Farm-level advisory services, farmer group facilitation, rice & grain extension programs, agricultural value chain & post-harvest management.

Sales & Marketing: Strategic account management, product marketing, business development, client relationship building.

Key Soft Skills: Advanced communication & presentation, fast learner, analytical thinking, team leadership & coordination.

Languages: English (Fluent), Tiv (Fluent), Hausa (Conversational).

WORK EXPERIENCE

Extension Worker | Palm Valley Ltd. (in collaboration with WOFAN ICON 2 Project)

Makurdi, Benue State | 2024

- Delivered specialized agricultural extension services and technical guidance to local farmers to enhance crop yield and drive adoption of modern, sustainable farming techniques.
- Facilitated farmer training workshops and community outreach programs focused on capacity building and rural development.

Data Analyst & Field Data Collector | AfricaRice Extension

Lafia, Nasarawa State | 2023

- Administered field surveys and gathered key farm-level data from rice farmers across the region.
- Processed and analyzed agricultural research data to support regional rice extension policies and smallholder productivity initiatives.

Field Data Collector & Research Assistant | World Health Organization (WHO)

Nasarawa State | 2022–2023

- Conducted health data surveys and community baseline evaluations across multiple local government areas in Nasarawa State.
- Maintained high standards of data integrity, field validation, and structured reporting to project managers.

Field Data Collector (Ad-Hoc) | Society for Family Health (SFH) – WASH Program

Abuja, FCT | 2022

- Collected baseline field research data for the WASH for Healthy Life initiative, contributing to public health and sanitation assessment projects.

Sales Representative | Gayam Farms

Kanpani, Nasarawa State | 2021–Present

- Oversee sales distribution, manage client relationships, and track product performance for agricultural outputs.

Executive Sales Officer | RELA Nigeria Limited

Keffi, Nasarawa State | 2021

- Directed commercial sales strategy, broadened regional market presence, and built strategic customer relationships.

Sales Agent | Industrial and General Insurance Plc (IGI)

Jos, Plateau State | 2017–2018

- Promoted insurance portfolios, offered tailored financial advisory services, and delivered sustained customer growth.

Sales Executive | Diamond Bank Nigeria PLC

Makurdi, Benue State | 2014–2016

- Executed marketing campaigns for retail banking solutions, managed high-value client portfolios, and consistently exceeded performance benchmarks.

EDUCATION & PROFESSIONAL CERTIFICATIONS

Post Graduate Diploma (PGD) in Procurement Standard (World Bank Standard)
CIPESS, Federal University of Agriculture, Makurdi | 2024

Higher National Diploma (HND) in Agriculture Extension & Management
College of Agriculture, Lafia, Nasarawa State | 2020

National Diploma (ND) in Agricultural Technology
Akperan Orshi College of Agriculture, Yandev, Benue State | 2010

NABTEB Certificate
College of Agriculture, Lafia | 2019

West African Senior School Certificate (WASSCE)
Queen of the Rosary Secondary School, Gboko | 2006

PROFESSIONAL TRAININGS & WORKSHOPS

- Safe and Nutritious Food Packaging, Marketing Techniques & Business Sustainability – Global Alliance for Improved Nutrition (GAIN) & Jotjerahaz Integrated Services (2022).
- Safe and Nutritious Food Production & Home Processing – Global Alliance for Improved Nutrition (GAIN) (2022).
- WASH for Healthy Life Baseline Survey Training – Society for Family Health (SFH) (2022).

REFEREES

Professor Simon A. Ishomkegh

Center Leader / Professor, Center for Innovation in Procurement, Environmental and Social Standards (CIPESS), Federal University of Agriculture, Makurdi, Benue State

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Engr. Enga Ezekiel Obadiah

Permanent Secretary (Rtd.), Nasarawa Water Resources Agency (NRWASA), Lafia, Nasarawa State

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Mr. Edward Esene

C.E.O., Plus Incubation Center Consulting Services / MSME & Digital Innovation Expert, GIZ Digital Transformation Center (DTC), Lagos State

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