

AIGBOGUN DEBORAH

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PROFESSIONAL SUMMARY:

Resourceful Biotechnologist with a BSc in Biotechnology and a diverse professional background encompassing laboratory research, sales, and education. Proficient in laboratory techniques, data analysis, and scientific communication, with a proven ability to translate complex scientific concepts into accessible information for varied audiences. Demonstrated success in sales roles, achieving significant revenue growth through effective client engagement and product knowledge. Experienced educator adept at developing and delivering curriculum, fostering student engagement, and enhancing academic performance. Combines scientific expertise with strong interpersonal and communication skills to drive innovation, educate, and build relationships across sectors

PERSONAL QUALITIES:

- Proficient in both written and verbal communication, ensuring understanding across various platforms.
- Demonstrates flexibility in dynamic environments, adjusting teaching methods to cater to different learning styles and adapting sales strategies to meet evolving market demands.
- Works effectively within multidisciplinary teams, fostering a cooperative environment to achieve common goals.
- Applies analytical skills to identify issues and develop innovative solutions, whether in laboratory settings, classroom challenges, or sales negotiations.
- Pays close attention to detail in research, teaching materials, and sales presentations, ensuring accuracy and quality in all deliverable.
- Upholds high ethical standards in all professional interactions, maintaining trust and credibility with clients, and colleagues.
- Engages in ongoing professional development to stay current with scientific advancements and industry trends, demonstrating a commitment to personal and professional growth.
- Manages multiple responsibilities efficiently, balancing research, teaching, and sales tasks to meet deadlines and achieve objectives.
- Committed to delivering high-quality service and maintaining a positive attitude.
- Experience using retail software, cash registers, and inventory tools.

WORKING EXPERIENCE:

JENDOL SUPERMARKET, ABULE AGBA, LAGOS.

2018 – 2021

Sales Representative

Duties:

- Greet and assist customers promptly, providing a welcoming and helpful shopping experience.

- Understand customer needs and recommend products that align with their preferences and requirements.
- Handle customer inquiries, complaints, and returns professionally, ensuring customer satisfaction.
- Ensure shelves are well-stocked, organized, and products are correctly labeled.
- Set up attractive product displays to enhance visual appeal and drive sales.
- Process sales transactions accurately using point-of-sale (POS) systems.
- Handle cash, credit, and digital payments, providing correct change and receipts.

HIS ALIVE COMPREHENSIVE SCHOOL, ABULE AGBA, LAGOS.

2021 – 2023

Class Teacher

Duties:

- Design and implement lesson plans that align with curriculum standards and cater to diverse learning styles.
- Deliver engaging instruction through various methods, including lectures, discussions, and hands-on activities.
- Adapt teaching strategies to meet the individual needs of students, including those with special educational requirements.
- Maintain regular communication with parents regarding student progress and concerns.
- Participate in parent-teacher conferences and school meetings.
- Collaborate with colleagues to enhance instructional practices and share resources.

EDUCATIONAL QUALIFICATION:

AMBROSE ALI UNIVERSITY, EKPOMA, EDO STATE.

2021 – 2025

Biotechnologist (BSC)

FAMLOT COMPREHENSIVE HIGH SCHOOL, ABULE AGBA, LAGOS STATE.

2012 – 2018

Senior Secondary Certificate Examination (SSCE)

BENDOS PRIMARY SCHOOL, ABULE AGBA, LAGOS STATE.

2005 – 2011

First School Leaving Certificate (FSLC)

HOBBIES:

- Volunteering work
- Market Research
- Travel & Exploring New Places
- Interacting
- Traveling

REFEREES:

AVAILABLE ON REQUEST