

ADEMUSIWA BLESSING ADEBIMPE

Address: Agungi Lekki, Lagos State.

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PROFESSIONAL SUMMARY:

Energetic and customer-focused Sales Executive with a strong track record of meeting and exceeding sales targets in fast-paced environments. Expertise in solution-based selling, lead qualification, product presentations, also known for excellent communication skills, a consultative sales approach and a strong ability to understand and respond to customer needs. Skilled in upselling, managing point-of-sale systems, handling cash transactions and working efficiently during peak hours. Known for a friendly attitude, strong work ethic and ability to thrive in team-based settings. Committed to creating positive customer experiences and contributing to store success through professionalism and attention to details.

PERSONAL QUALITIES:

- Builds quick rapport with customers and creates a welcoming atmosphere.
- Able to clearly explain products, actively listen to customers and respond appropriately.
- Confident in presenting benefits and encouraging customers to make purchasing decisions.
- Focused on understanding customer needs and providing helpful and tailored solutions.
- Handles complaints or concerns calmly and respectfully.
- Consistently dependable, arriving on time and following through on responsibilities.
- Maintains a clean and presentable look that reflects well on the brand.
- Grasps product features, promotions and systems quickly to assist customers more effectively.
- Able to clearly present ideas, listen actively and adapt messaging to different audiences.
- Builds long-term relationships based on honesty, transparency and follow-through.

WORKING EXPERIENCE:

EXQUISITE CLOTHING STORE, JAKANDE, LAGOS.

2023 - 2025

Sales Executive

Duties:

- Monitor and respond promptly to customer messages on social media platforms, answer questions about product availability, sizes, prices and delivery options.
- Prepare and package customer orders with care, ensuring correct items, sizes and labeling.

- Take clear and appealing photos or videos of new inventory, post regularly to attract customers and boost sales
- Update highlights o stories with product availability and prices.
- Ensure packed orders are labelled, ready for pick-up or dispatch and coordinate with logistics partners to ensure timely handover of items.
- Use ride-hailing apps (e.g., Bolt, Uber, Gokada) to dispatch urgent orders.
- Handle in-store and online payments via POS, bank transfers or mobile apps.

CHICKEN REPUBLIC, IKOYI, LAGOS.

2020 – 2022

Shift Manager

Duties:

- Supervise and coordinate staff to ensure efficient workflow.
- Address customer inquiries, complaints, and ensure a positive dining experience.
- Monitor stock levels, place orders, and prevent shortages.
- Balance the cash register, process transactions, and ensure financial accuracy.
- Schedule shifts, manage employee attendance, and ensure adequate staffing.
- Ensure adherence to health, safety, and hygiene regulations.
- Conduct regular checks on cleanliness of dining, kitchen and restroom areas.
- Report maintenance issues or safety hazards promptly.
- Complete shift checklists, incident logs and report performance or staffing issues to management.

EDUCATIONAL OUALIFICATION:

LAGOS STATE UNIVERSITY, OJO, LAGOS STATE.

2014 – 2019

Political Science Education (B.Ed)

HOLY SAVIOUR COLLEGE, OGUN STATE.

2007 - 2013

Senior Secondary Certificate Examination (SSCE)

TESHUWANA NURSERY & PRIMARY SCHOOL, LAGOS STATE.

1999 – 2007

First Sschool Leaving Certificate (FSLC)

CERTIFICATION:

NATIONAL YOUTH SERVICE CORPS

2021 – 2022

(NYSC)

HOBBIES:

- Interacting
- Directing
- Volunteering Work
- Social Media Management
- Problem-Solving Games
- Traveling

REFEREES:

MR AKINKUGBE OJO

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